Vilnius university
Career days'21
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Student,

This year is quite different and Vilnius University Career days are going online. But the programme is as active as ever, you will find a lot of activities like quick job interviews, contactless contact fair, various lectures and other practical activities.

Career days is a traditional event organised by Vilnius university Students representation, because we feel the need to develop students to be creative, honest, caring specialists, which's main goal is to always improve.

Career days is a great place to pursue your dreams, to get acquainted with future employers, and most importantly to search and not be afraid to make mistakes. The time spent in University is intended for you to find the path of your career.

I sincerely invite you to use this opportunity to launch the start of your career.

For united students’ future!
Justas Kvedaravičius
President of Vilnius University Student representation

Dear student,

After a year without Vilnius University Career Days – we are finally back, to allow you to continue your career path with confidence. Even in the face of an unusual epidemiological situation in the world, we are happy to know, that the Vilnius University Students Representation (VU SA) still continues to organize their biggest event and find new ways how to continue their existence even in the face of a global pandemic.

The event activities have not changed much – participants can still attend lectures, interactive activities, quick job interviews and even a contactless contact fair on the Gather platform. The only thing that has changed – the activities themselves are organized completely online.

I am very proud, that together with my amazing Vilnius University Career Days team, we can offer every participant an opportunity to try themselves out and deepen their knowledge about their own careers. Don't be shy to pass through careers!

For united students’ future!
Edgaras Kodis
Vilnius University Career Days Project and Program Manager
The beginning of your career!

Vilnius University Career Days – one of the most important events that the Vilnius University Student’s Representation (VU SA) organizes. For the 14th year now, more than 10,000 Vilnius University students gather here to create conversation with different companies and their representatives. The goal of the event – make sure that the participants get to know how the current labor market works, and for the companies – to find the future experts of each area of work.

An event that has become a tradition by now – the only event of its kind in Lithuania. This year – for the first time in the Vilnius University Career Days event history – comes back from a year of hiatus and transfers itself completely online. On May 3 – 7, event organizers and the volunteer team invite everyone to participate in activities, such as:

- The contactless contact fair on the Gather platform;
- Quick job interviews with different company representatives;
- Lectures;
- Interactive activities;
- Hackaton;
- Closing discussion.

The move to the virtual space this year has allowed the team of Vilnius University Career Days organizers to provide easier access to this year’s event for all Lithuanian students and company representatives, removing the long-distance barriers. During this year’s Career Days event, you can participate in all activities from your own home and still experience exactly what you could have experienced in a live event.
Company catalog
Adform is a Scandinavian company founded in 2002, which operates in more than 25 countries around the world, has more than 600 employees, 8 data centers and more than 30,000 customers, including well-known names such as BMW, Vodafone and the German railway company Deutsche Bahn AG. In 2006, Adform brought its talents to Lithuania, then our first office was established in a foreign city - Vilnius.

Currently, the largest, most staffed central part of Adform is gathering here in Vilnius and Kaunas, with more than 350 employees, most of whom are IT, product development and management, finance, and customer service teams.

What positions are offered to potential employees?

We are now actively looking for these specialists - Software Engineers to work with .NET, JavaScript, and other languages.

We are also looking for project management specialists, advertising service and programming specialists, platform maintenance specialists, financial accounting specialists. Don't have experience but have a lot of desire? We invite you to be active, courageous and join us!
What career prospects exist in your company?

Adform is proud to have VU alumni who are successfully building their careers with us. We have inspiring career success stories where Adform employees have grown from platform specialists to product development manager or team leader.

We are also pleased to have an annual staff assessment cycle, which ensures that our employees improve, gain the necessary knowledge in training and internships, and change their career direction within the company.

What are the requirements for a potential employee?

We at Adform are always waiting for smart, curious and open-minded young people who want to work in a team and achieve ambitious results together. We hope that potential candidates want to learn and improve, achieve their goals and belong to the global Adform community, where communication takes place in English. So knowledge of English - written and oral - is very necessary.

Also, we hope that candidates will be interested in the world of digital advertising and what happens behind the scenes - billboards, advertising auctions, success algorithms and more.

KWe invite you to constantly follow paid internships and job offers on our career page at join.adform.com.
How do you stand out from other employers in your field?

- We are a unique product in the Lithuanian market - Adform FLOW, an integrated marketing platform, which contains all digital advertising tools and opportunities under one roof.
- Adform has offices in major cities such as London, Hamburg, Copenhagen, New York, Sydney, and more. After the quarantine, we will continue to actively plan normal trips and business trips to colleagues in foreign cities, for which we even have Adform-named suitcases!
- We foster a home feel culture to which our employees contribute! Prior to quarantine, we had more than 20 puppies coming to the office daily with their owners, as well as organizing a weekly breakfast and growing flowers, basil, and tomatoes on the window-sills of our office.
We are a global investment services holding company. Moody’s is also a credit rating agency that conducts international research on countries and companies, examining their ability to meet debt obligations. With 11,000 employees from more than 40 countries, Moody’s combines more than a century of experience in the financial markets.

The Moody’s Lithuania office was founded in 2019 and was set up to give Moody’s both additional presence in Europe, and to support our growth strategy in the region. The city was chosen because of its highly skilled workforce as well as its investment in fintech, IT, and cybersecurity, all of which align with Moody’s automation and digitization objectives.
What career prospects exist in your company?

At Moody’s we believe that our culture of inclusion helps us to achieve our goal of helping people make better decisions. We are proud to be a diverse and global team and we recognize we have an important role to play by investing in the communities where we work, not least because we’re ambitious to recruit and retain the best talent in the future.

What are the requirements for a potential employee?

Moody’s goal is to work with talented and diverse individuals who want to make an impact. We offer competitive rewards and benefits designed to support each employee as they develop their career and grow within our company.
How do you stand out from other employers in your field?

We have various Employee Resource Groups (ERGs) that drive networking and professional development opportunities for diverse populations at Moody’s:

- **Moody’s Women’s ERG** - seeks to enhance the recruitment, retention and professional development of female professionals.
- **Moody’s Women in IT** - supports development of women in technology through networking, engagement, and education as a means of driving professional growth.
- **Moody’s Generational ERG** - seeks to leverage the energy, insights and experiences of our multi-generational workforce.
- **LGBTA ERG** - advocates for a work environment that respects, welcomes and supports lesbian, gay, bisexual and transgender professionals.
- **Moody’s Minds ERG** - seeks to foster a culture at Moody’s where all employees are empowered to discuss and manage their mental health.
- **Moody’s Multicultural ERG** - seeks to leverage diverse talent by promoting recruitment, professional development and networking opportunities for ethnically diverse employees at Moody’s.
- **Moody’s Veterans ERG** - recognizes and supports veterans, active-duty military personnel and military families both at Moody’s and in our communities.

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Bankera, a Lithuanian-based financial technology (fintech) company, provides accounts, payment cards and other financial services to private and business customers throughout Europe. On the Bankera platform, money transfer, payment account and Visa payment card services are provided free of charge to private customers, and to business customers at probably the most competitive prices on the market.

What are the requirements for a potential employee?

Those who want to start their career in the field of fintech from the position of “get to know your client” should have attentiveness, diligence and good English language skills. Also very important is the candidate’s motivation, the ability to qualitatively and responsibly to carry out the assigned tasks. In the Bankera team, there are many people who see work not formally, but as self-realization, the opportunity to learn new things.

What career prospects exist in your company?

Bankera stands out from other Lithuanian fintech companies in that it can offer not only flexible and good working conditions, dynamic and interesting work, but also career opportunities. The company has a number of success stories, with young people starting their careers as translators, analysts or customer service professionals who are now working in management positions.

Bankera team members have the opportunity to constantly gain knowledge and improve: learning is possible not only in the company, when working with professionals in their field, but also externally - by participating in seminars and conferences.

The small and medium-sized business financing solution developed by Bankera in the hackathon initiated by the European Commission in 2020 was recognized as the best, and at the „Fintech Week Lietuva” event held in the same year, Bankera was recognized as the company that created the best fintech solution for business.
What positions are offered to potential employees?

The rapidly growing numbers of Bankera’s customers and the development of new services determine the need to expand and strengthen the team of employees. Currently, teams in various fields are being strengthened in Lithuania, but specialists from “get to know your client” and specialists from Java, React, Kotlin, Swift, GO, PHP, Node.js, Lua and other programming languages are invited to join. „Bankera“ invites not only financiers or programmers to its team.

The company aims to create good conditions for young people who have chosen the career ladder of law, psychology, marketing, graphic design, foreign languages or other fields of study.

How do you stand out from other employers in your field?

„Bankera“ is currently the fastest growing fintech company in Lithuania in terms of the number of employees. The company offers its employees not only opportunities to work remotely, flexible study and working hours, but also many other additional benefits.

„Bankera“ employees are provided with additional vacation days and paid days off for studies. Colleagues participate in live and virtual team building events. Employees also have the opportunity to purchase a Bankera payment card for free. The company organizes remote training sessions with physiotherapists. Also, our employees receive gifts on the occasion of holidays or special life events.

Contact: el.p. careers@bankera.com
Bentley Systems (Nasdaq: BSY) is the infrastructure engineering software company. We provide innovative software to advance the world’s infrastructure – sustaining both the global economy and environment. Our industry-leading software solutions are used by professionals, and organizations of every size, for the design, construction, and operations of roads and bridges, rail and transit, water and wastewater, public works and utilities, buildings and campuses, and industrial facilities.

Our offerings include MicroStation-based applications for modeling and simulation, ProjectWise for project delivery, AssetWise for asset and network performance, and the iTwin platform for infrastructure digital twins. Bentley Systems employs more than 4,000 colleagues and generates annualized revenues of more than $800 million in 172 countries.
Do you aspire to develop smart solutions using all your brain power? Do you have any experience writing code with C++, .Net, mobile, web or Cloud technologies? If so, join our Software Engineering team. You can send us your CV but the easiest way to get there is to show good results in this [CODING CHALLENGE](https://bit.ly/3gRSVkJ). It is a great opportunity:

- You will do real tasks in challenging projects and use the newest technologies
- You will have a personal mentor to support you
- We offer a flexible work schedule if you need to combine work and studies
- Three-party agreement with University is not mandatory
- We pay salary to our interns
- Most of interns stay at Bentley as permanent colleagues after their internships
- Much fun is also guaranteed!

Bentley Systems offer internships and permanent positions in Vilnius and Kaunas offices.

After a successful internship, top interns are offered a spot in the Graduate Development Program.

Software Engineering Graduate Development Program (GDP) is a program for a future generation of Software Engineers at Bentley Systems. After having the internship at Bentley, the Software Engineers are spending their first two years with the company rotating through 4 different teams. Experience working on different teams during a two-year rotational program where you will develop a wide array of technical skill sets. Gain exposure to critical business practices and cutting-edge technology that puts you on the fast track for career growth. One-on-one mentoring and career development support will allow you to find the right fit at Bentley. When you complete the program, you will be assigned to a team that matches your skill set.

Contact:

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Citco is a global leader in fund services, corporate governance and related asset services with staff across 80 offices worldwide. With more than $1 trillion in assets under administration, we deliver end-to-end solutions and exceptional service to meet our clients’ needs.

For more information about Citco, please visit www.citco.com

**What positions are offered to potential employees?**

We offer various roles to kick start your career (Accounting Associate / Accounts Payable Officer / Junior Legal Officer / Legal Assistant / Administrative Assistant) as well as we encourage you to join our Citco Vilnius Internship Program.

Check more our openings on Citco.com/careers and apply online.

**How do you stand out from other employers in your field?**

As a core member of our Citco team, you will be working with some of the industry’s most accomplished professionals to deliver award-winning services for complex fund structures that our clients can depend upon; or you will work with multinationals, corporates and private clients to provide critical support that helps them meet the increasing regulatory and compliance requirements that shape the industry.
What are the requirements for a potential employee?

- You are thirsty to learning new things!
- You are energetic and “can do” attitude!
- You have good English language skills.
- You are a student or graduate in Law/Finance/Economics/Business Administration/Mathematics or similar subject.

What career prospects exist in your company?

We encourage people to grow within our organization by supporting them through various learning & development programs, milestones, and internal MyCareer policies. Citco can offer plenty opportunities to develop to the next role, as well as lateral moves and international transfers.

Contact:
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Cognizant is one of the leading professional service companies, transforming customers’ business and technology models by adapting them to the digital age. Cognizant is an international company working with clients from different countries, their main clients are Scandinavian countries. One of the unique aspects of Cognizant Lithuania is the Scandinavian Language Academy, where employees are taught the basics of the language in just six months while receiving a salary.

What are the requirements for a potential employee?

We do not have a portrait of an ideal candidate. A variety of people can work in our center, regardless of what they studied or what career path they had before Cognizant. The most important thing in our company is the desire to learn and improve - Cognizant employees constantly develop skills in various fields.

- Top Employer Europe/Lithuania 2019,2020,2021;
- Top įmonė 2019,2020 (Rekvizitai.lt);
- BPO Center of the Year – CEE (2018);
- TOP RPA Implementation of the Year- CEE (2020).
We try to develop the knowledge of employees and encourage them to improve in new areas such as automation, robotics, programming.

What positions are offered to potential employees?

One of the main specializations of Cognizant Lithuania is working with Scandinavian clients. As a result, our center invites students to join the Scandinavian Language Academy, where members can learn one of the Scandinavian languages in just five and a half months, and later work with clients. As Scandinavian students already have knowledge of the language, we offer them to join immediately and work with clients. While learning a language, students can often do an internship. Once a year, if possible, we also organize internship programs for IT students.

How do you stand out from other employers in your field?

One of the unique aspects of Cognizant Lithuania is our language academy, where we provide the opportunity to learn a new language while receiving a salary. Our center provides an opportunity to completely retrain or combine your existing skills by providing new ones and thus create your further career path. Our center has also been awarded Top Employer Europe and Top Employer Lithuania certificates for three years in a row, and for the second year in a row we are the first of all companies awarded this certificate in Lithuania. This confirms that our company reaches all international standards and pay a great attention to their employees, their growth and motivating work culture.

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The Deloitte name brings together tens of thousands of professionals working in various Deloitte divisions around the world to provide clients with audit and assurance, tax, legal, accounting, financial advisory and risk management services. More than 90 experienced specialists in Lithuania and the opportunity to share knowledge with more than 335,000 Deloitte employees worldwide allow us to provide a particularly wide range of services and ensure the implementation of customer requirements.

What positions are offered to potential employees?

In the Finance and Accounting Department, students will have the opportunity to learn the intricacies of accounting; In the Tax Services Department, students will learn about the range of integrated tax services; And in the Audit Department students will learn why auditing is much more than figures or auditing financial statements. In case of a successful internship, we offer students to become a permanent member of the Deloitte team!

At the present, we invite ambitious students and graduates of the faculties of Economics, Mathematics and Informatics, Law, who are well versed and writing in English and Lithuanian, to join our team, who are ready for dynamic work and continuous improvement:

- Internship in the Legal Department (Assistant Lawyer / Intern)
- Specialist position in Tax Department (Tax Consultant)
- Assistant position in Audit Analysis (Audit Analyst)
### What are the requirements for a potential employee?

When it comes to a candidate applying for an internship or a starting position as an assistant / consultant, we first expect to see a desire to learn and an interest in the field itself. Logical thinking, analytical skills and a sense of responsibility are also important, because even in the internship position, the young colleague immediately becomes an equal part of the team and contributes to working directly with clients.

### What career prospects exist in your company?

As part of a large global network, Deloitte offers great career and development opportunities for everyone who joins, driven by a clear structure in each department, Performance Experience processes, and challenging challenges that help them continually grow and improve. After starting the internship position, after graduation, there are already opportunities to rise to the position of assistant / consultant, and later, discussing the results on a quarterly basis, growing to a higher position every year in a few years to become a project manager.

### Why is it useful for a student to get a job in your company?

Workit at Deloitte is not a routine - every day brings different tasks and challenges, interesting projects and clients, invaluable experience and knowledge. You will work every day in an impetuous, friendly team of professionals in your field.

Deloitte employees have the opportunity to gain experience not only in Lithuania, but also abroad by participating in international trainings or projects. We invest in the continuous professional growth and personal development of employees, promote the acquisition of internationally recognized qualifications and competencies (ACCA, CFA certificates) free of charge and focus on improving employee well-being: we organize Deloitte challenges (eg Deloitte Walking Challenge), develop initiatives, invite lecturers talk about topics relevant to employees such as healthy eating or „mindfulness“.

Deloitte employees are involved in a variety of social responsibility projects that contribute to significant change in our society (#MakingAnImpactThatMatters). Informal team meetings, game nights, traditional summer and winter holidays are also waiting for you!

### Contact:

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Ignitis Group is an international energy company, one of the largest groups of energy companies in the Baltic States. Our companies operate in Lithuania, Latvia, Estonia, Poland and Finland. The main activities of the group companies are the production and supply of electricity and heat, trade and distribution of electricity and natural gas, as well as the implementation of energy solutions. We pay great attention to the development of green energy and aim to become the main center of excellence for new energy in the region and a leader in distributed energy solutions both in the Baltic Sea and in other regions.

Today, the world is much more exciting than we could have imagined yesterday. Energy is far more than anyone could have imagined. We want to be the ones who ensure that energy is reliable and comfortable today, and that the world is energetically smart, so we are already thinking about tomorrow.

What positions are offered to potential employees?

The range of activities of the Ignitis Group companies is extremely wide, therefore specialists who have accumulated work experience in various fields can find relevant job offers.

Our group companies invite specialists to join their teams throughout Lithuania. We are currently looking for new employees in the field of information technology, especially programmers. During this time, we plan to employ about half a hundred employees in this field.
The group also has an internship program #SmartStart. It is organized twice a year - in February and June. This is a great way to get to know the company itself and the activities that take place within it. In addition, a team of great professionals is willing to share their knowledge with young professionals.

Some internships are aimed at young people who are studying or intending to study. Students doing the internship have the opportunity to try an interesting specialty, get acquainted with people who create smart energy, their challenges, our organization, its activities and culture.

Other internships are targeted at individuals who are final year students or have recently completed their studies. This internship is a paid job that introduces you to the culture of the organization and a specific field of activity. During it, you will improve your skills, get acquainted with new energy and contribute to the creation of the energy of the future. The company's diversity of professions allows it to share its accumulated knowledge in engineering, sales, customer service, law, human resources, information technology, finance, communications and more.

Our expectation is that the participant who has completed one or the other internship program will remain working in the Ignitis Group and together create an energetically smart world. In 2020, 9 out of 26 #SmartStart program participants will become our employees.
Luminor

In times when the only constant thing is change, Luminor was established. A contemporary, new-generation bank and financial services provider in Estonia, Latvia and Lithuania with a local understanding of its home markets and customer needs.

Built on the extensive experience of the two leading Nordic banks and a corporate partnership with a global investment rm - Blackstone, Luminor is the third-largest financial services provider in the Baltic region. Being a Baltic company also brings the richness and cultural diversity that international organizations can offer. Luminor builds its operating model in a way which supports regional scale, business development and efficiency but also high local relevance and customer intimacy.

What career prospects exist in your company?

Luminor is a dynamic organization, so we invite specialist to join Luminor’s different teams: information technology, finance, law, customer service, etc.

What positions are offered to potential employees?

We are pleased to announce that this year Luminor is inviting students to join the paid summer internship program - JUNGLE 2021! We want to help improve and grow with Luminor.

During the internship, students have the opportunity to deepen their knowledge in different areas of finance, get acquainted with the management and structure of the bank, gain practical knowledge and skills in working in the financial sector with a team of professionals in this field. We are glad that students often become our employees at the end of the internship period.
What are the requirements for a potential employee?

One of the most important things is an individual’s personal values and how they correspond to Luminor’s values and attitudes. Our bank cherishes three values: curiosity, clear purpose, and collaboration, and each of them is extremely important in defining the key cultural priorities of our organization.

It is very important to us that our employees speak English, are proactive, communicative, willing to improve and be able to work in a team. We are also ready to train new employees, help them acquire all the necessary skills and professional competencies.

How do you stand out from other employers in your field?

Luminor Bank stands out for its culture and the nature of its work. We are an international company operating in three Baltic countries, but our employees in all countries share the same values – curiosity, cooperation and a clear goal – and believe, that they best reflect who we are and where we want to be in the future.

We are the third largest financial services provider in the Baltic banking market, providing a new generation of financial services to companies and all business people. After the implementation of the merger of Lithuanian, Latvian and Estonian banks, we opened opportunities to work with extremely interesting projects that affect the residents of even three countries.

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Outokumpu is one of the largest Finnish companies and a global leader in stainless steel.

Stainless steel is an important product in modern society which also helps to preserve the earth and our climate for the future generations. Stainless steel is sustainable: 100 % recyclable and durable.

Outokumpu Global Business Service Center in Vilnius continuously strives for excellence, collaboration and promotes smart technologies. We are proud to cover five functions: Finance, Procurement, Master data, IT and HR.

**What career prospects exist in your company?**

There are many excellent possibilities waiting for you in Finance, Procurement and HR departments. With this cooperation, you will get valuable insight and knowledge about purchase request handling, supplier information management, accounting tasks, HR tasks and experience multicultural business environment.

Our people are the key behind our success. At Outokumpu, we believe that our work environment should promote the career development, well-being and safety of all our experts to let them focus on creating a world that lasts forever.

**What are the requirements for a potential employee?**

We look for people with the right attitude: innovative, team-oriented individuals who value a curiosity and courage to ask even the toughest questions. Dedication, talent and enthusiasm are the qualities to joining us as a student.
How do you stand out from other employers in your field?

Values for intern:
- WE offer for students - Paid internship with additional benefits
- Flexible working hours, remote work
- Permanent work opportunities
- Work experience in global / multicultural environment
- Network with professionals in the field

Internships are an excellent starting point for a career at Outokumpu and offer interesting challenges and opportunities.

What positions are offered to potential employees?

Internships and job offers:
- Internship in Finance Teams
- Internship in Procurement Teams
- Internship in HR Team
- Internship/work in Master Data Team

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SEB is the leading Nordic financial services group, represented in Lithuania by a bank which provides a wide range of financial and advisory services to private and corporate clients, and a SEB service center which works with SEB Group clients and business units on a global scale. We have a strong belief that the future belongs to entrepreneurial minds and innovative companies. SEB currently employs thousands of professionals to provide world-class services to our customers.

What career prospects exist in your company?

SEB employees have the opportunity to pursue a career both horizontally, testing themselves in different areas of activity, and vertically, while seeking higher positions. We especially encourage internal careers and see that as many as 18% of our employees change positions within the organization every year. We also offer the opportunity to participate in international projects when working in Vilnius with teams from different countries or going to foreign countries.

How do you stand out from other employers in your field?

We appreciate ambition
We carefully create a work environment that inspires and enables the discovery of good ideas. All so that you can focus on doing your work on your own and turn your daily actions into world-shaking results.

We nurture talent
An open, horizontal structure-based collaborative culture encourages each team member to challenge standard thinking. This is your chance to shine.

We are constantly improving
The desire to learn is the foundation that unites us. We improve on a daily basis: by communicating with mentors and colleagues, solving challenges and sharing constructive advice and experiences.
And even more for your aspirations:

- Supplementary health insurance
- Cumulative pension life insurance
- Sports activities
- Additional paid leave students
- Various events uniting the entire organization
- Conferences and various trainings
- Lectures organized by the Innovation Center, opportunity to become a lecturer and with colleagues share an interesting topic for you
- Collective Rewards Program for to all SEB employees

What positions are offered to potential employees?

SEB offers a variety of internships as well as work in different business areas: banking, finance, risk management, credit, insurance, investment and IT. No matter what field you start your career in, we promote opportunities for internal growth in the organization and offer a variety of learning and personal development programs.

What are the requirements for a potential employee?

In terms of professional competencies, although knowledge is important, technical skills can still be easily learned. And what values and culture a new employee “brings” to the company is especially important to us. We highly appreciate strong teamwork, curiosity, a desire to constantly learn and improve, responsibility for our career path, an interest in digitization and innovative working methods. Both at the bank and at the SEB Group service center, we expect excellent English language skills, which we consider to be one of the main requirements.

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Teleperformance is a company headquartered in Paris, a global leader in customer management. We started our activities in Lithuania in 2015 and currently have about 350 multilingual specialists.

The Vilnius-based office provides services in English, Lithuanian, Swedish, Portuguese, Spanish, Russian, Greek and Hebrew. We consider multilingualism to be one of the main advantages of talented Lithuanian specialists. Teleperformance LT provides basic customer service, technical support, translation and content moderation services to clients from all over the world.

Teleperformance LT takes care of the well-being and health of its employees, therefore during the quarantine we provide the opportunity to work from home and take care of all the necessary equipment for work. We provide paid training to all selected candidates before starting work, and after the training, employees can improve their skills on the internal training platform.

Employees are encouraged to attend online health webinars where they can learn more about how to take care of their mental, emotional and physical health. Employees can use private health insurance after a probationary period.

How do you stand out from other employers in your field?

Due to the flexibility of the services we provide, the pandemic has hardly affected our operations. On the contrary, we were able to quickly adapt to the new personnel selection standards, expand our searches to other major Lithuanian cities, save all available jobs and attract a new important customer.
What are the requirements for a potential employee?

Currently, at Teleperformance LT we are searching for specialists who speak well Hebrew, Swedish, Russian and English. Job positions depend on language skills and differ in the specifics of your job. There is a choice of full-time, 0.75 or half-time work schedule. Professionals must be fluent in one of the specified languages and English, be motivated and resistant to stress. We take care of employees’ development and career advancement within the company, therefore we encourage everyone to participate in the special training program “JUMP”. This program annually prepares new professionals for new positions. More than 95% of company executives began their careers as customer service professionals.

„We want people to be inspired, motivated and proud to be part of the Teleperformance family. We care about every employee and we strive to create the best jobs with a great work environment, a friendly atmosphere and make sure they are satisfied with their work. ”

Nataliya Yashchuk, Contact Center Manager.

The company currently occupies 2,300 square feet of business space at the Business Stadium West and has the potential to expand further. Therefore, we are waiting for all interested specialists to become a part of Teleperformance LT.

Contact:
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el. p. job@lt.teleperformance.com
Teltonika IoT Group invites you to join and unleash your potential in the IoT world! You can choose the business niche you like - telematics, network equipment, stand-alone tracking and monitoring solutions, telemedicine, electronics design and manufacturing - and contribute to the development of the world’s leading Internet of Things devices. The Teltonika group of companies has already designed, manufactured and installed more than 13 million Internet of Things devices, set up 26 offices in 18 countries and employed more than 1,400 people.

- 90% of executives grew up in the company
- 85% of employees have improved in the past year
- 80 career leaps through 2020
- 90% of employees are positive about the company’s dynamic environment of change
- 80% of employees are confident that they do important and useful work in Teltonika
- 37% of employees have been working in Teltonika for more than 5 years

Employees are offered competitive salaries and excellent opportunities to raise their level of competence and earnings accordingly. According to Sodra, the average salary of Teltonika IoT Group, UAB is 95% higher than that of comparable companies registered in the same municipality.

In 2024, we will invite all employees to our new home - Teltonika High-Tech Hill technology park, which will be located in Liepkalnis, Vilnius, and will accommodate 3,000 employees! The complex of 12 buildings with offices, laboratories, production facilities, parks and recreation areas will not only ensure the best working environment, but will also make you feel at home. The Teltonika High-Tech Hill complex also includes areas such as a canteen, gym, event space, promenades, picnic areas, a basketball court, a garden and conservatory, a juice bar, indoor recreation areas for reading books and a rooftop amphitheater, take-off and landing planes!
What positions are offered to potential employees?

We currently have more than 80 open job offers and we invite specialists from various fields to join the group of companies:

- Electronics engineer,
- engineer-designer and technologist,
- technical support and QA specialists,
- programmers in various fields,
- sales and marketing managers,
- and many others.

If you are not yet sure which career path to choose, we invite you to the first Internet of Things Academy or B2B Sales Academy in Lithuania! You will be trained and taught by experienced professionals, and after successfully completing your internship you will have the opportunity to extend your career path in Teltonika!

The Teltonika IoT Academy is a unique opportunity not only to learn more about IoT devices, but also to test yourself in different specialties. You will be able to implement your ideas, gain invaluable experience and spend time meaningfully. You will have a great opportunity to create a unique and valuable project that you can present as a thesis.

Teltonika B2B Academy - for those who are not afraid to leave the comfort zone, who want to learn how to build successful business relationships and gain experience in sales. At the academy, you will learn the art of B2B sales and negotiation, begin to know sales methods, gain business communication and conflict management skills.

What are the requirements for a potential employee?

Teltonika is looking for young talents who are eager to learn and grow, are not afraid of challenges and are guided in life by the same values as us - trust, respect, help. The continuous improvement of the company is the foundation of the well-being of all employees, which is why we actively invest in employee training. The most important requirement for a candidate is a desire to understand what the Internet of Things is and how it can help people. We highly value those who seek knowledge. This feature promotes not only personal but also overall development of the organization.
Thermo Fisher Scientific is the world’s largest company offering products and services for science. The company’s branch in Vilnius, UAB Thermo Fisher Scientific Baltics, develops, manufactures and distributes products for life sciences research and diagnostics in the world markets.

Vilnius employs more than 1,500 highly qualified specialists, and the company’s Research and Experimental Development Center is one of the largest private research centers in the entire Eastern and Central European region.

What career prospects exist in your company?

With rapid growth, we can offer colleagues great internal career opportunities, including so-called horizontal careers, where an employee moves from one function to another and can thus learn many different things.

Such experience is certainly very useful in becoming a professional in your field in your future career. We can also offer international career opportunities to our colleagues - our company operates in more than 50 countries around the world. The most important thing is determination, desire to improve and grow together with our team.


What kind of specialists are needed in your company?

We are a modern biotechnology company, so of course we have the most job offers for life sciences and chemistry students. However, we are growing rapidly, therefore we are constantly strengthening other functions: quality assurance, logistics, marketing, projects, financial management, IT and many others.

What are the requirements for a potential employee?

We are looking for who we are ourself - professionals who like meaningful work in their field (or who want to become such), who are close to our values: Innovation, Involvement, Intensity and Honesty, and who want to constantly grow and improve.

Contact:
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We – the Vilnius University Career Days organizer and volunteer team – thank everyone from the bottom of our hearts – every student from Vilnius University, school students who are planning to study here, and also the company representatives – for participating in the Career Days event this year. I am personally glad, that we can continue to create a connection between a student and companies from all over Lithuania. It is incredibly fortunate, that after such a hard and exhausting year, and even the cancellation of last year’s event because of the global pandemic – we are able to come together and create conversations, that will allow the future of the Lithuanian labor market to continue to improve and expand. Until we meet next year!

Project „Vilnius university Career days“ and Program Manager
Edgaras Kodis

**VU Career days 2021 organizers:**

- **Project and Program Manager:** Edgaras Kodis
- **Merchandise Manager:** Ieva Toločkaitė
- **Communication Managers:** Martynas Bartnykas, Titas Kvederys, Rūta Petkevičiūtė
- **Program Managers:** Eglė Jašinskaite, Arnas Pukinskas
- **Marketing Managers:** Laura Mackevič, Aistė Gerulaitytė, Ugnė Bičkauskaitė
- **Human Resources and Volunteer Manager:** Austėja Gervickaitė

**Team of volunteers:**
